ROCKET BANK SCORECARD

10-POINT PROCESS TO
MAXIMIZE BANK EFFICIENCY & BOOST PROFITS

glances + **realwired**

ROCKET BANK SCORECARD

10-POINT PROCESS TO MAXIMIZE BANK EFFICIENCY & BOOST PROFITS

Hi, We're **Brenda and Jeff Hicks**, both MAIs, and a happy husband-and-wife team.

As founders of **Realwired** offering our enterprise software YouConnect, the fastest growing bank appraisal management platform in the US. Banks from $1.4 trillion down to $500 million in assets have found success by partnering with Realwired.

In this scorecard, you're going to discover how **Glances** powered by Realwired can help drive bank efficiency, growth, better customer experience, plus increase compliance.

Bottom line: after you've implemented this scorecard, we **GUARANTEE** you will have more visibility across departments, particularly lending.

Better yet, it will send your **CONFIDENCE**, your team's confidence, and your boss's confidence through the roof.

Sound good? Great!

Let's dive right in.

glances® + ◉ realwired®

Click Here to Book a Session

SILOED BANKING PLATFORMS	MITIGATING DISCREPANCIES	INTEGRATE (NOT REPLACE) LEGACY SYSTEMS	DATA STAYS IN THE SYSTEM OF RECORD
Are your banking systems in silos, leading to fragmented data and operational inefficiencies? **YES** 1 **NO** 0	Do discrepancies between different systems lead to errors, miscommunication and financial losses? **YES** 1 **NO** 0	Is replacing legacy systems costly, time-consuming and risky? **YES** 1 **NO** 0	Does storing and managing data across multiple systems increases the risk of data breaches, compliance issues & operational inefficiencies? **YES** 1 **NO** 0
Is Information trapped within individual platforms, making it difficult to get a unified view of operations? **YES** 1 **NO** 0	Do your teams experience frustration with manual data and double-entry? **YES** 1 **NO** 0	Do you find integrating with newer systems involves complex and resource-intensive processes? **YES** 1 **NO** 0	Do you have duplicate data stored in several systems rather than in designated Systems of Record leading to higher storage and backup costs? **YES** 1 **NO** 0
TOTAL ☐	**TOTAL** ☐	**TOTAL** ☐	**TOTAL** ☐

BONUS POINTS:
- "Is your bank currently facing challenges in unifying its systems to improve operational efficiency?" **YES** 1 **NO** 0
- "Would real-time data access across all platforms help your bank make better decisions and enhance customer experiences?" **YES** 1 **NO** 0

Add up all your scores and calculate your final score out of 10.　**TOTAL** ☐

glances + realwired

HOW DID YOUR BANK DO?

1 - 4
AWESOME

Digital transformation process success – check.

"Jason"

Jason is pumped to check the box of connecting legacy siloed platforms.

5 - 7
PRETTY GOOD

Your bank has a solid foundation but needs some tweaks.

"Stuart"

Stuart applied the Rocket Bank Maximizer and received kudos from senior executives.

8 - 10
NEEDS WORK

High risk of compliance issues and employee dissatisfaction.

"Pete"

Pete is the Chief Appraiser who no longer gets calls from the RMs complaining about double entry.

glances + realwired

4 STEPS TO
ACHIEVE EFFICIENCY AND COMPLIANCE

1
SILOED BANKING PLATFORMS

2
MITIGATING DISCREPANCIES

3
INTEGRATE (NOT REPLACE) LEGACY SYSTEMS

4
DATA STAYS IN THE SYSTEM OF RECORD

1

SILOED BANKING PLATFORMS

- **Challenge:** Banking systems often operate in silos, leading to fragmented data and operational inefficiencies. Information is trapped within individual platforms, making it difficult to get a unified view of operations.
- **Solution:** Glances breaks down these silos by providing seamless access to data across all platforms without the need for complex integrations or data duplication. This ensures that all relevant data is accessible in real-time from the System of Record, enabling better coordination and more informed decision-making.
- **Result:** Enhanced collaboration across departments, improved operational efficiency, and a more cohesive strategy driven by comprehensive data insights.

glances + realwired

2 MITIGATING DISCREPANCIES

- **Challenge:** Discrepancies between different systems can lead to errors, miscommunication, and ultimately, financial losses. These issues are often exacerbated by the need for manual data entry and syncing.
- **Solution:** Glances mitigates these discrepancies by pulling data in real-time directly from the System of Record, ensuring that all systems work with the most accurate and up-to-date information. By avoiding the pitfalls of manual syncing, Glances reduces the risk of errors and inconsistencies.
- **Result:** Higher data accuracy, reduced error rates, and a stronger foundation for decision-making and compliance.

glances + ◉ realwired

3 INTEGRATE (NOT REPLACE) LEGACY SYSTEMS

- **Challenge:** Replacing legacy systems is costly, time-consuming, and risky. However, integrating them with newer systems often involves complex and resource-intensive processes.
- **Solution:** Glances provides a non-intrusive way to integrate legacy systems by allowing them to pull data in real time without requiring significant changes or replacements. This approach maximizes the value of existing infrastructure while enabling modern capabilities.
- **Result:** Lower integration costs, minimized disruption to operations, and extended life and utility of legacy systems.

glances + realwired

4 DATA STAYS IN THE SYSTEM OF RECORD

- **Challenge:** Storing and managing data across multiple systems increases the risk of data breaches, compliance issues, and operational inefficiencies.
- **Solution:** Glances ensures that all data remains within the System of Record, eliminating the need for redundant storage and reducing the risks associated with data sprawl. This approach also simplifies compliance efforts, as data is centrally managed and secured.
- **Result:** Enhanced security, streamlined compliance processes, and reduced operational costs, leading to greater profitability and peace of mind.

Click Here to Book a Session

glances + realwired

ROCKET BANK MAXIMIZER

Glances unlocks bank-wide efficiency, offering a comprehensive solution that integrates data, automates workflows - while reducing costs and improving customer experience.

This 9-box framework shows how Glances can transform your bank's operation for sustained success.

Unified Data Access | Centralized Data Across Systems	**Streamlined Workflows |** Reduce Manual Processes	**Real-Time Reporting |** Accelerate Decision-Making
Enhanced Compliance Readiness | Simplify Regulatory Audits	**Increased Security Consistency |** Uniform Security Across Platforms	**Improved Collaboration |** Break Down Silos
Scalability and Flexibility | Adapt to Growth and Change	**Cost Reduction |** Lower Operational Costs	**Superior Customer Experience |** Faster, More Accurate Service

glances + realwired

READY TO MAXIMIZE YOUR BANK'S EFFICIENCY WITH SIMPLIFIED INTEGRATIONS?

NEXT STEPS

Congratulations for taking the time to use this resource and grade your own process. You should know exactly where your bank ranks for productivity and know how to fix it.

We're excited for you.

We encourage you to invest some time into this.

This is the same scorecard that has helped numerous banks increase efficiency while reducing compliance risk. We want you to achieve similar results.

This scorecard is just the first step in opening a dialogue in your lending and credit processes, unlocking your bank's true efficiency. Without visibility across siloed legacy platforms, lending is handcuffed to provide a great customer experience. A slow lending process hurts your bank's competitiveness.

Connecting various platforms significantly facilitates digital transformation goals many banks stive for. Data is the new oil, but integrations are the pipe.

Book a session and on the call, we'll accelerate your bank's digital transformation.

Our team is ready to discuss how unified integrations across platforms can move the needle (without burdening your IT department).

Contact us today to schedule your demo and start transforming your bank's data management with Glances. The future of banking is connected-let's achieve it together.

Click here

Book a Session

glances + realwired